

FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019
WITH INDEPENDENT AUDITORS' REPORT THEREON

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#### GENERAL INFORMATION

#### CORPORATE INFORMATION

ANTEA Cement Sha is an investment with the highest standards applied in terms of construction and operation in Albania and a total value exceeding 200 million Euro. The company is controlled by ALVACIM LTD, which has 100% shareholding in the Company. The Company's ultimate parent is Titan Cement International S.A. (hereinafter referred as Titan Group)

Antea Cement was awarded the right for land usage and mining exploitation by the Albanian Government for 99 years. The plant was constructed by CBMI Construction Co, a Chinese construction company. Under the supervision of Titan Group which implemented the highest applicable safety standards applicable, the project was completed on time, within the forecasted budget and with zero accidents.

ANTEA Cement has an annual production capacity of 1.4 million ton of cement and 3.300 ton of clinker per day. The plant is located at "Boka e Kuqe", Borizane which is 50 km away from Tirana, capital city of Albania.

The Company has two fully owned (100%) subsidiaries as follows:

ALBA CEMENTO shpk

Alba Cemento Shpk owns and operates a cement terminal operating in Tirana. Such terminal is made available to Antea Cement and provides logistic services to the later. The company prepares and submits its financial statements in according to respective legislation in Albania. All revenues generated by the company are generated from the logistic services provided to Antea Cement.

CEMENTI ANTEA SRL - Italy

The main activity of the subsidiary is trading cement exported from Antea Cement through a rented terminal in Ortona, Italy. The company sells the cement exported from Albania to the Italian Market and its main revenues are derived from this activity.

The below information is provided in compliance with the previsions of and requirements of the law on Accounting and Financial reporting No 25/2018 Dated 10.05.2018.

Beside the information provided in this document the company prepares and publishes in its website an Integrate Annual Report which provides more detailed information about its integrated operations.

### BUSINESS DESCRIPTION

Antea Cement is one of the major cement producers in Albania, with a plant, able to complete the entire technological process of transformation from raw materials to the final product. The Company through the technology installed in its plant, can produce both Clinker and Cement.

Clinker is a semi-product produced by the Company which can further be utilized by Antea Cement in the cement production or it can be sold to other companies for production of cement, whereas the final product is cement of different types.

The company sells its product in the domestic market as well as exports it in the international market.

### Report on the Economic and Other Activities of the Company

### Antea Cement

2019 was characterized by a stable and solid performance for Antea Cement (hereinafter referred as "Antea" or the "Company". The company addressed successfully the challenges of cement demand both in the domestic and export markets and capitalized its result on such demand

At the same time, ANTEA remained focused on the enduring objective of balanced, responsible and sustainable long-term growth, embracing change as an organization and innovating at an accelerated pace. Below are shown some of the key financial indicators by comparing the current reporting period to the previous reporting period. At a Glance Below you may find some of the main Economic Indicators of the company.

Financial Performance Highlights	Stand Alone	
Amounts in 000 ALL	2019	2018
Sales of Products	6,208,860	5,548,554
Operating Profit	893,693	377,883
EBITDA	1,821,052	1,244,070
Profit before tax	583.214	654,112
Net profit after interests, taxes	474,835	537,270

During 2019 company's revenues from sales of products were increased by ALL-660,306 thousand or 12%. Out of ALL 6,208,860 thousand of revenues from Sales of Product 66% is derived from sales in Domestic Market and 34% from sales in Export Markets. Main markets where company is exporting are in the neighboring countries and in the Mediterranean Region.

Operating Profit increased by ALL 515,810 thousand vs prior year or 137%, thus contributing in an increase of the Company's EBITDA vs prior year by ALL 576,982 thousand as also indicated in the Note 32 to the Financial Statements.

Profit Before Tax For the year amounted to ALL 583,214 thousand which was lower than previous year by ALL 70,898 thousand, mainly affected by the Net Finance Cost which this year resulted in net cost due to lower FX Gain versus prior year. More details are provided in the notes to the financial statements.

The above operation results coupled with the movement in the company's working capital led to a Net Cash Flow from Operating activities in the amount of ALL 1,405,482 thousand which was ALL 290,190 thousand less compared to prior year. Nevertheless, the company utilized these resources to invest in new capex in the Amount of ALL 245,413 thousand and have Net Cash Flow used in repaying borrowings in the amount of ALL 1,054,108 thousand during the period. The company closed the financial year in a satisfactory and stable liquidity position.

In terms of technical performance, the operation of the production line during 2019 followed the demand pattern for the company's product while focusing on optimization of stocks and working capital through the year. The production line has been performing at very high reliability levels ensuring proper delivery of products

both to domestic and export markets especially during periods of high demand, adequately capturing all the opportunities available.

# Report on the Economic and Other Activities of the Company (Continued)

In terms of Health and Safety the company continued with the implementation of its own good practices from previous years for the purpose of further developing its overall health and safety performance. In addition, it introduced guidelines and methodologies which are implemented by TITAN Group. Raising the health and safety awareness through culture development and accepting the health and safety requirements as "normal" part of the job are crucial preconditions for building a sustainable health and safety system. Direct and interactive trainings is one of the most favorable tool for raising awareness and learning. Thus, our employees had 2.898 hours of trainings in the area of Health and Safety.

In 2019, the company has shown efforts in being part and contributing in various successful initiatives held in Tirana regarding CSR in partnership and/or collaboration with institutions and embassies. The company continued to actively implement its CSR development programs, by crafting initiatives as per the local community needs as well as involving and supporting its stakeholders. Main initiatives in local community includes "Learning Computer Literacy and Foreign Languages", "Safety 4 Kids", "Changing hygiene behaviors on the schools" etc.

ANTEA has been in the forefront to contribute immediately after the earthquake that hit Albania on November 2019 by providing for the local community help on services, logistics, offering warm food for the affected families and helping the local authorities with emergency needs as per their requests. The reconstruction of damages in Thumana's school, was one of the main projects, making it safe to operate again.

Furthermore, ANTEA has donated cement for various municipalities in Albania to help them in their civil projects on deteriorated and rehabilitations of roads, restorations/constructions of local houses and schools. Nevertheless, ANTEA continues to engage in promoting CSR standards and best practices in the country, by organizing conferences and meetings with Institutions, Universities, Organizations and NGOs and leading the CSR approach.

The environmental performance of ANTEA is monitored and reviewed throughout the entire year. The review addresses accordingly and timely all the material issues of our operations. Since the beginning of its operation, ANTEA has been exerting its activity in accordance to ISO 14001 environmental management system certified by independent third party. The certification covers the quality and the adequacy of all applicable systems enforced to control and reduce air emissions, quarry rehabilitation and landscape aspects, groundwater, wells and wastewater aspects, liquid and solid waste, natural resources & energy consumption, noise and other environmental aspects. The company is fully compliant with the applicable laws and legislations in this respect.

People are central to everything we do. The Human resources are the asset that drives the company performance and efficiency. For our company the priority is to ensure a strong Employer – Employee relation based on mutual trust and consistency in our corporate values and principles. We are offering a comprehensive, decent working environment respecting the health & safety conditions and human rights.

# Report on the Economic and Other Activities of the Company (Continued)

We provide mechanisms that promote open and direct communication with our employees. We are offering equal opportunities both to applicants and employees, not allowing any form of discrimination related to gender, nationality, race, religion, family status or else and promoting transparency and meritocracy. ANTEA Cement is the first company in Albania that has successfully implemented and has been certified according to the Social Accountability 8000:2014 Standard (shortly SA8000:2014), an auditable certification standard that encourages organizations to develop, maintain, and apply socially acceptable practices in the workplace.

In 2019, the headcount of ANTEA at the end of the year reached 192 people. During 2019 the Employee Benefit Expenses amounted to ALL 397,644 thousand as explained in the Note 13 to the financial Statements.

The development of our people is a responsibility which helps us in retaining high-qualified personnel. In Trainings fields, in 2019, ANTEA contributed to the development of our employees by providing continuous training in technical and management skills. The focus of our training (beyond what we provided above under the chapter of Health & Safety) was to continue improvement of employees' soft skills regarding teamwork and team building, effective communication, presentation skills, enhancing their technical knowledge and subsequent to that to promote company's values. In total for 2019, 3.015 hours of training were delivered to our employees.

### a) Business risks

The major financial liabilities of the Company include interest bearing loans, other liabilities and trade payables. The primary target of these financial instruments is that financing of the activity of the Company to be secured. The Company possesses financial assets, such as trade and other receivables, cash and cash equivalents, which origin derives from the activity of the Company. The major risks, that occur from the financial instruments of the Company are interest bearing risk, liquidity risk, currency risk and credit risk. The policy applied by the Management of the Company, for management of all these risk is summarized in Note 30 of the Financial Statements.

# b) Research and Development activity of the Company

The Company did not perform any activity, related with research and development in 2019.

# c) Disclosure for acquisition of own shares

The Company owns no shares of the Company and had no such transactions in 2019.

# d) Branches of the Company

The Company has two fully owned subsidiaries as explained above. There are no other branches or subsidiaries apart of those.

### e) Policies and Objective of managing financial risk, Exposure of the company towards Financial Risks & Risk Quantifications

Policies and Objectives for managing financial risks as well as the respective quantifications are included in the notes 4 and note 30 to the Financial Statements.

### f) Objectives of the Company for 2020

The company's objective are set to achieve the following objectives for 2020:

- · Increase effectiveness of industrial performance.
- Continue serving its customers in the domestic and export markets as well as be able to satisfy any additional demand in the markets.
- Sustain the current financial results and seek areas of potential growth and on the same time contain fixed costs.

#### REPORT ON INTERNAL CORPORATE GOVERNANCE

### a) Corporate Governance

The Company is constituted as a joint stock company in compliance with the Commercial Law of the Republic of Albania and has a two-tier system of governance which is as follows:

- The supervisory council
- The Administrator/General Manager

The supervisory board as at 31 Dec 2019 is comprised as follows:

- Chairman of the supervisory council, Mr. Konstantinos Derdemezis
- · Member of the supervisory council, Mr. Fokion Tasoulas
- Member of the supervisory council, Mr. Christos Panagopoulos
- Member of the supervisory council, Mr. Loukas Petkidis

The supervisory council members are appointed from the shareholders General Assembly. The members of the supervisory board bring on board a valuable experience of different areas comprising expertise on industrial, commercial and financial areas.

The Supervisory Boards appoint the administrator/ General manager of the company. The General Manager of the company is Mr. Mario Bracci.

#### b) Managing risks and opportunities

ANTEA Cement has in place an Integrated Management System (IMS) which is comprised of three management systems and one standard being:

- OHSAS 18001 for Occupational Health and Safety
- ISO 14001 for Environment
- ISO 9001 for Quality
- SA 8000:2014 for Social Accountability

The management team of ANTEA Cement assesses the social, environmental, managerial and financial risks that the company can face in the framework of the

challenges that are coming from the country, the region and further. The company manages the risks through:

Internal audits and Systems to keep in consistency with Management Systems

requirements in place

 Creation of various committees in the company to address various challenges and issues.

At ANTEA Cement, the following Boards and Committees are created to address various challenges and issues:

### Quality Board:

The company's management is involved in the Quality System through the Quality Board. The responsibilities of the Quality Board are the following:

- Establishing the Company's Quality Policy
- Adopting the Quality System's documents
- Conducting the internal quality audits
- Conducting reviews of the Quality System
- Setting quality targets

### **Environment Board:**

It is responsible to identify the environmental aspects, to determine the emergency situations and the need for preparation of emergency plans, to review on annual basis the Environmental Management System etc.

### Health & Safety Central Committee:

ANTEA H&S Central Committee provides strategic and tactical guidance for the improvement of initiatives regarding safety and health at ANTEA plant. It establishes effective business processes to promote the full implementation of the TITAN's Group Health & Safety Policy. The Central Committee's Members must demonstrate visible leadership, personal commitment, active support, actions' accountability and timely follow-through for all safety programs.

# The Social Accountability Board:

The Plant has also appointed a Social Accountability Board responsible to identify the social accountability issues, determine the required preventive or corrective actions, and review on annual basis the Social Accountability Management System etc.

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The Company has been extensively trained in the most sensitive areas of Anti-bribery, Anti-corruption and Sanctions and has widely incorporated in its contractual relations with suppliers, customers and partners relevant provisions to avoid illegal implications. Moreover, a conflict of interest policy has been adopted and a committee responsible for clearing cases of possible conflict of interest has been established with the attendance of Company's top management.

Following up with the latest changes in the local legislation, the Company has elected and formalized the Responsible Unit in accordance with the Albanian Law on Whistleblowing which has carried a series of trainings and has distributed the

necessary materials to the employees aiming at making them aware of their rights and obligations in the event a corruption case comes to their attention.

### c) Antea Values

ANTEAS's values stem directly from the principles, beliefs and vision from its establishment back in 2006. They are the core elements in compliance with TITAN's culture and family spirit, providing the foundations of the Group's operations and growth. ANTEA Cement Sha is committed to create value for its employees, the local community, its suppliers and clients through strengthening the core values, applying ethical business practices having an open and continuous communication with all stakeholders and addressing their most material issues in a timely and proper manner. Although the environment where the Company operates has its own challenges, Antea strive to be a responsible company through identifying the impact on the society and taking action to create value for its stakeholders by minimizing the adverse effects while increasing welfare and wellbeing of its employees, local communities and business partners. Below are presented the Company values:

- Integrity: Ethical business practices; Transparency; Open communication
- Know-how: Enhancement of knowledge base; Proficiency in every function; Excellence in core competencies
- Value to the customer. Anticipation of customer needs; Innovative solutions;
   High quality of products and services
- Delivering results: Shareholder value; Clear objectives; High standards
- Continuous improvement: Learning organization; Willingness to change; Rise to challenges
- Corporate Social Responsibility: Safety first; Sustainable development;
   Stakeholder engagement

Operating in the same line with Titan Group aiming to grow as a multiregional, vertically integrated cement producer, combining entrepreneurial spirit and operational excellence with respect to its people, society and the environment, ANTEA follows the Titan objectives translated into four strategic priorities:

Geographic diversification: Expansion of the Company's business relations through acquisitions and greenfield developments into attractive new markets

Vertical integration: Extension of the Company into other product areas in the cement value chain

Continuous competitive improvement: Implementation of new efficiencies to reduce costs and to compete more effectively

Focus on human capital and Corporate Social Responsibility: Development of employees and continuous improvement of the Company's good relationships with all internal and external stakeholders.

# d) Internal controls and risk management systems regarding financial reporting

The key elements of the system of internal controls utilized in order to avoid errors in the preparation of the financial statements and to provide reliable financial information are the following:

The assurance mechanism regarding the integrity of the Company's financial statements consists of a combination of the embedded risk management processes, the applied financial control activities, the relevant information technology utilized, and the financial information prepared, communicated and monitored. The company prepares and reviews on a monthly basis financial and non-financial data which is reviewed by the company's management on a periodical basis.

 The company utilizes a full package SAP solution for monitoring its operational and bookkeeping transactions. Such software solution provides for the most secure and advanced way of recording and reporting all the company's

activities in an accurate and correct way.

 The Company engaged external auditors to review the mid-year financial statements of the Company and audit the full-year financial statements of the aforementioned.

All the above ensure that the financial statements of the company provide reliable and accurate information.

# PAYMENTS MADE TO GOVERNMENTAL INSTITUTIONS

The below report is prepared in compliance with article 21 of the Law on Accounting and Financial Statements No 25/2018 Dated 10.05.2018.

The table below indicates the payments made to the authorities for the indicated type of taxes or categories.

### Amounts are in 000'ALL

Paym	ent type	2019
Hilliam Co. St. St. St.	Production Rights	-
• P	ayment of Taxes as per the Applicable Tax Legislation	
	- Corporate income tax	168,464
	- Social and health insurance	55,263
	- Personal income tax	31,408
	- Carbon & Excise Tax	265,329
	<ul> <li>Local Taxes and Tariffs to Local Authorities</li> </ul>	21,554
• F	Royalties	48,478
• [	Dividends	
• F	Payments for Subscriptions, Research and Production	2
	Tax and Tariffs and other payments linked with Licenses and	
(	Concessions	
• 1	Payments for Infrastructure Improvements.	9
TOTA	AL.	590,496

The above amounts represent the actual cash payments made by the company during the year calendar year ending 31 December 2019.



# Independent Auditor's Report

To the shareholder of ANTEA CEMENT SH.A.

#### Our opinion

In our opinion, the separate financial statements ("financial statements") present fairly, in all material respects, the financial position of ANTEA CEMENT SH.A. (the "Company") standing alone as at 31 December 2019, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

#### What we have audited

ANTEA CEMENT SH.A.'s financial statements of the company standing alone comprise:

- the statement of profit or loss and other comprehensive income for the year ended 31 December 2019:
- the statement of financial position as at 31 December 2019;
- the statement of changes in equity for the year then ended;
- · the statement of cash flows for the year then ended; and
- the notes to the financial statements, which include significant accounting policies and other explanatory information.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

#### Other information

Management is responsible for the other information. The other information comprises the Management's Report, the Business Activity Report and Report on Payments made to Governmental Institutions (but does not include the financial statements and our auditor's report thereon).

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

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### Independent Auditor's Report (continued)

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

# Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error,
  as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
  of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to events
  or conditions that may cast significant doubt on the Company's ability to continue as a going
  concern. If we conclude that a material uncertainty exists, we are required to draw attention in our
  auditor's report to the related disclosures in the financial statements or, if such disclosures are
  inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to
  the date of our auditor's report. However, future events or conditions may cause the Company to
  cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
  disclosures, and whether the financial statements represent the underlying transactions and
  events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

PricewatehouseCoopers Audit SH.P.K.

23 March 2020

Tirana, Albania

Statutory Auditor
Jonid Lamllari

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (Amounts in ALL thousand unless otherwise stated)

		Year ended 31 December 2019	Year ended 31 December 2018
	Notes		
Sales of products	6	6,208,860	5,548,554
Other revenue	7	459,690	285,456
Revenue		6,668,550	5,834,010
Cost of sales	8	(5,219,041)	(4,965,526)
Gross profit		1,449,509	868,484
Other income	9	86,242	109,016
1976 과 마리가 : 이번 100 100 100 100 100 100 100 100 100 10	10	(45,077)	(37,347)
Other expenses Selling and marketing expenses	11	(68, 170)	(69,063)
Administrative expenses	12	(528,811)	(493,207)
Operating profit before interest and taxes		893,693	377,883
taxes			
Net finance (costs) / income	14	(310,479)	276,229
Profit before tax		583,214	654,112
Income tax expense	15	(108,379)	(116,842)
Profit for the year		474,835	537,270
Other comprehensive income		2	
Total comprehensive income for the year, net of tax		474,835	537,270

The notes on pages 6 to 45 are an integral part of these financial statements.

### STATEMENT OF FINANCIAL POSITION

(Amounts in ALL thousand unless otherwise stated)

	Notes	31 December 2019	31 December 2018
ASSETS			
Non-current assets		900000000000000000000000000000000000000	10 000 000
Property, plant and equipment	16	17,644,486	18,282,933
Right-of-use assets	18	130,769	404.070
Intangible assets	17	77,233	101,076
Investment in subsidiaries	19	829,931	829,931
Other non-current assets	20	9,537	-
Total non-current assets		18,691,956	19,213,940
Current assets			1045044
Inventories	21	1,544,075	1,615,011
Trade receivables	22	149,596	172,267
Other receivables	23	50,960	110,845
Receivables from related			
parties	29B	200,572	377,308
Cash and cash equivalents	24	769,028	710,832
Total current assets		2,714,231	2,986,263
TOTAL ASSETS		21,406,187	22,200,203
EQUITY AND LIABILITIES			
Equity			
Share capital	25	10,686,510	10,686,510
Accumulated deficit		(3,976,699)	(4,451,534)
Total equity		6,709,811	6,234,976
Non-current liabilities			
Interest-bearing loans and	77832120	10 001 101	10 101 150
borrowings	26A	12,031,461	12,164,153
Lease liabilities	18	98,168	4 400 04
Deferred tax liabilities	15	1,179,201	1,192,015
Total non-current liabilities		13,308,830	13,356,168
Current liabilities		-12	000 707
Trade payables	27	598,384	698,727
Other payables	28	159,623	208,249
Interest-bearing loans and		and the state of t	ng nyawa salah was
borrowings	26B	388,742	1,471,665
Lease liabilities	18	32,872	
Payables to related parties	29D	207,925	230,418
Total current liabilities	5460.41	1,387,546	2,609,059
TOTAL EQUITY AND LIABILITIES		21,406,187	22,200,203

These financial statements have been approved by the management of the company on 03 February 2020 and signed on its behalf by:

Mario Bracci

Adrian Qirjako

Finance Director

Chief Executive Officer SH. A.

The notes on pages 6 to 45 are an integral part of these financial statements.

3

# STATEMENT OF CHANGES IN EQUITY

(Amounts in ALL thousand unless otherwise stated)

	Share capital	Accumulated deficit	Total
As at 1 January 2018	10,686,510	(4,988,804)	5,697,706
Net profit for the year		537,270	537,270
Other comprehensive income			*
Total comprehensive income for the year		537,270	537,270
As at 31 December 2018	10,686,510	(4,451,534)	6,234,976
Net profit for the year	·5	474,835	474,835
Other comprehensive income		9	-
Total comprehensive income for the year		474,835	474,835
As at 31 December 2019	10,686,510	(3,976,699)	6,709,811

The notes on pages 6 to 45 are an integral part of these financial statements.

STATEMENT OF CASH FLOWS

(Amounts in ALL thousand unless otherwise stated)

Notes	Year ended 31 December 2019	Year ended 31 December 2018
	583.213	654,112
	***************************************	**************************************
16/18	903,516	844,492
17		21,695
22	(23,224)	•
10	13,275	(67)
28	-	(16,140)
28	26,785	(19,142)
14		(106)
14	437,578	526,641
14	(140,833)	(810,548)
_	1,824,097	1,200,937
21	70 937	400,713
22,23	262,252	88,315
27,28	(377,710)	132,864
	(374 150)	(127,263)
		106
37	(T)	1,695,672
1=	1,400,402	110001012
	÷	1,182
16	(245,413)	(327,055)
17	-	(17,585)
	(245,413)	(343,458)
	882,008	121,171
	(1,936,116)	(1,329,501)
	(30,471)	
0.0	(3,762)	
2	(1,088,341)	(1,208,330)
	71,728	143,884
24	710,832	602,678
	(13,532)	(35,730)
	16/18 17 22 10 28 28 14 14 14 21 22,23 27,28	Notes 2019  583,213  16/18 903,516 17 23,843 22 (23,224)  10 13,275 28 - 28 26,785 14 (56) 14 437,578 14 (140,833)  1,824,097  21 70,937 22,23 262,252  27,28 (377,710)  (374,150) 56 1,405,482  16 (245,413) 17 (245,413) 17 (245,413)  882,008 (1,936,116) (30,471) (3,762)  (1,088,341) 71,728 71,728 710,832

The notes on pages 6 to 45 are an integral part of these financial statements.

### ANTEA CEMENT SH.A. NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousands unless otherwise stated)

### 1. CORPORATE INFORMATION

Antea Cement Sh.A hereinafter referred as the ("the Company") is incorporated in the Republic of Albania with the registered address at Kashar, Katundi i ri, AutostradaTirane-Durres km 7, PO BOX 1746, Tirana, Albania. The Company's main activity is production and trade of cement, bulk and packed in bags.

The Company is controlled by ALVACIM Ltd, registered in Cyprus, which has 100% shareholding in the Company. (31 December 2018; Alvacim Ltd had 80% shareholding and IFC had 20% shareholding in the Company).

The Company's ultimate parent is Titan Cement International S.A.

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) for the year ended 31 December 2019 and 2018. The Company maintains its accounting records and publishes its statutory financial statements in accordance with the Accounting Law no. 25/2018 dated May 05, 2018 "On Accounting and Financial Statements".

The number of employees as of 31 December 2019 is 192; (31 December 2018: 194).

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of the financial statements are in accordance with International Financial Reporting Standards ("IFRS").

### Basis of preparation

The separate financial statements "financial statements" have been prepared in accordance with International Financial Reporting Standards ("IFRS"). The principal accounting policies applied in the preparation of these financial statements are set out below. Apart from the accounting policy changes resulting from the adoption of IFRS 16 effective from 1 January 2019, these policies have been consistently applied to all the periods presented, unless otherwise stated.

The financial statements have been prepared under the historical cost convention. The presentation currency is Albania lek ("ALL") being also the functional currency and all amounts are rounded to the nearest thousand ('000 ALL) except when otherwise stated.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3.

The Company has two fully owned (100%) subsidiaries, Albacemento Sh.p.k. established and operating in Albania and Cementi Antea SRL established and operating in Italy.

The Company produces and publishes consolidated financial statements in accordance with IFRS in which the Company includes its subsidiaries. The consolidated financial statements can be obtained from <a href="https://www.anteacement.com">www.anteacement.com</a>. In the consolidated financial statements, subsidiary undertakings — which are those companies in which the group, directly or indirectly, has an interest of more than half of the voting rights or otherwise has power to exercise control over the operations — have been fully consolidated.

Presentation currency. These financial statements are presented in Albanian Lek ("ALL"), unless otherwise stated. Except as indicated, financial information presented in ALL has been rounded to the nearest thousand.

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### b. Investments in subsidiaries

Investments in subsidiaries, associates and joint ventures are measured at cost less any impairment loss. The transaction costs are capitalized as part of the cost of the investment. The transaction costs are the costs directly attributable to the acquisition of the investment such a professional fee for legal services, transfer taxes and other acquisition related costs.

Initial cost of the investments comprises also the contingent consideration. The subsequent remeasurement of the contingent consideration classified as financial liability is adjusted against the costs of the investment.

The investments are tested for impairment whenever there are indicators that the carrying amount of an investment may not be recoverable. If the recoverable amount of an investment (the higher of its fair value less cost to sell and its value in use) is less than it's carrying amount, the carrying amount is reduced to its recoverable amount.

The carrying amount of an investment is derecognized on disposal. The difference between the fair value of the sale proceeds and the disposed share of the carrying amount of the investment is recognized in profit or loss as gain or loss on disposal. The same applies if the disposal result in a step down from subsidiary to joint venture or an associate measured at cost.

#### c. Foreign currency translation

The functional currency of the Company is the currency of the primary economic environment in which the entity operates. The functional currency of the Company is the national currency of the Republic of Albania, Albanian Lek (ALL).

Monetary assets and liabilities are translated into the functional currency at the official exchange rate of Bank of Albania at the respective end of the reporting period. Foreign exchange gains and losses resulting from the settlement of the transactions and from the translation of monetary assets and liabilities into functional currency at year-end official exchange rates are recognized in profit or loss as finance income or costs.

Translation at year-end rates does not apply to non-monetary items that are measured at historical cost. Non-monetary items measured at fair value in a foreign currency, including equity investments, are translated using the exchange rates at the date when the fair value was determined. Effects of exchange rate changes on non-monetary items measured at fair value in a foreign currency are recorded as part of the fair value gain or loss.

Tax charges and credits attributable to exchange differences on those monetary items are also recorded in other comprehensive income.

#### d. Revenue Recognition

Revenue comprises the invoiced value for the sale of goods and services net of value-added tax, discounts and after eliminating sales within the Company. Transaction price is the amount of consideration to which the Company expects to be entitled in exchange for transferring control over promised goods or services to a customer, excluding the amounts collected on behalf of third parties.

#### Sales of goods.

Sales are recognized when control of the good has transferred, being when the goods are delivered to the customer, the customer has full discretion over the goods, and there is no unfulfilled obligation that could affect the customer's acceptance of the goods. Delivery occurs when the goods have been shipped to the specific location, the risks of obsolescence and loss have been transferred to the customer, and either the customer has accepted the goods in accordance with the contract, the acceptance provisions have lapsed, or the Company has objective evidence that all criteria for acceptance have been satisfied.

### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Revenue Recognition (Continued)

#### Sales of goods (continued)

Revenue from the sales with discounts is recognized based on the price specified in the contract, net of the estimated volume discounts. Accumulated experience is used to estimate and provide for the discounts, using the expected value method, and revenue is only recognized to the extent that it is highly probable that a significant reversal will not occur. A refund liability (included in trade and other payables) is recognized for expected volume discounts payable to customers in relation to sales made until the end of the reporting period.

No element of financing is deemed present as the sales are made with a credit term of 30 to 120 days, which is consistent with market practice.

A receivable is recognized when the goods are delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

If the Company provides any additional services to the customer after control over goods has passed, revenue from such services is considered to be a separate performance obligation and is recognized over the time of the service rendering.

#### Rendering of services

The Company provides services under fixed-price contracts. Revenue from providing services is recognized in the accounting period in which the services are rendered. For fixed-price contracts, revenue is recognized based on the actual service provided to the end of the reporting period as a proportion of the total services to be provided because the customer receives and uses the benefits simultaneously.

Where the contracts include multiple performance obligations, the transaction price is allocated to each separate performance obligation based on the stand-alone selling prices.

In case of fixed-price contracts, the customer pays the fixed amount based on a payment schedule. If the services rendered by the Company exceed the payment, a contract asset is recognized. If the payments exceed the services rendered, a contract liability is recognized.

If the contract includes an hourly fee, revenue is recognized in the amount to which the Group has a right to invoice. Customers are invoiced for transportation costs as a separate performance obligation.

#### Financing components

The Company does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. Therefore, the Company does not adjust any of the transaction prices for the time value of money.

#### Interest Income

Interest income is recognized on a time-proportion basis using the effective interest method. Revenue relates to time deposits and is recognized as interest accrues. Interest income is included in finance income in the statement of comprehensive income.

#### e. Leases

Until the 2018 financial year, leases were classified as either finance or operating leases.

Finance leases were capitalized at the commencement of the lease at the inception date fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments were apportioned between interest and reduction of the lease liability.

Payments made under operating leases (net of any incentives received from the lessor) were charged to profit or loss on a straight-line basis over the period of the lease.

From 1 January 2019, leases are recognized as a right-of-use (ROU) asset and a corresponding lease liability at the date at which the leased asset is available for use. Each lease payment is allocated between the lease liability and interest, which is charged to profit or loss over the lease period to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The ROU asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### e. Leases (Continued)

The Company presents ROU assets that do not meet the definition of investment property in the account "property, plant and equipment", the same line item as it presents underlying assets of the same nature that it owns. ROU assets that meet the definition of investment property are presented with investment property.

The lease liability is initially measured at the commencement date at the present value of the lease payments during the lease term that are not yet paid. It is discounted by using the interest rate implicit in the lease or, if that rate cannot be readily determined, the incremental borrowing rate (IBR). The IBR is the rate that the lessee would have to pay to borrow the funds necessary to obtain an asset of a similar value in a similar economic environment with similar terms and condition.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payment made. It is re-measured when there is a modification that is not accounted for as a separate lease; a change in future lease payments arising from a change in an index or rate; a change in the estimate of the amount expected to be payable under a residual value guarantee; and if the Company changes its assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised. Lease liabilities include the net present value of the following lease payments:

- Fixed payments (including in-substance fixed payments)
- Variable lease payments that are based on an index or a rate
- Amounts expected to be payable by the lessee under residual value guarantees
- The exercise price of a purchase option if the lessee is reasonably certain to exercise that option
- Payments of penalties for terminating the lease if the lessee will exercise that option

The ROU asset is initially measured at cost, and subsequently at cost less any accumulated depreciation and impairment losses and adjusted for certain re-measurements of the lease liability. When ROU asset meets the definition of investment property is initially measured at cost, and subsequently measured at fair value, in accordance with the Company's accounting policy.

The initial measurement of the ROU asset is comprised by:

- The amount of the initial measurement of lease liability
- Any lease payments made at or before the commencement date less any lease incentives received
- · Any initial direct costs, and
- Restoration costs

For short term leases and leases of low value assets, the Company has elected not to recognize ROU assets and lease liabilities. It recognizes the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

For leases that contain both lease and non-lease components, the Company chose not to separate them, except for terminals in which non-lease components is separated from lease components.

#### Lessors

Leases in which the Company does not transfer substantially all the risks and benefits of ownership of an asset are classified as operating leases. Operating leases of PPE are recognized according to their nature in the statement of financial position.

Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease.

Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### f. Taxes

Income taxes have been provided for in the financial statements in accordance with legislation enacted or substantively enacted by the end of the reporting period. The income tax charge of 15% (2017: 15%) comprises current tax and deferred tax and is recognized in profit or loss for the year, except if it is recognized in other comprehensive income or directly in equity because it relates to transactions that are also recognized, in the same or a different period, in other comprehensive income or directly in equity.

Current tax is the amount expected to be paid to, or recovered from, the taxation authorities in respect of taxable profits or losses for the current and prior periods. Taxable profits or losses are based on estimates if the financial statements are authorized prior to filing relevant tax returns. Taxes other than on income are recorded within operating expenses.

Deferred income tax is provided using the balance sheet liability method for tax loss carry forwards and temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. In accordance with the initial recognition exemption, deferred taxes are not recorded for temporary differences on initial recognition of an asset or a liability in a transaction other than a business combination if the transaction, when initially recorded, affects neither accounting nor taxable profit. Deferred tax liabilities are not recorded for temporary differences on initial recognition of goodwill, and subsequently for goodwill which is not deductible for tax purposes. Deferred tax balances are measured at tax rates enacted or substantively enacted at the end of the reporting period, which are expected to apply to the period when the temporary differences will reverse, or the tax loss carry forwards will be utilized.

Deferred tax assets for deductible temporary differences and tax loss carry forwards are recorded only to the extent that it is probable that the temporary difference will reverse in the future and there is sufficient future taxable profit available against which the deductions can be utilized.

The Company controls the reversal of temporary differences relating to taxes chargeable on dividends from subsidiaries or on gains upon their disposal. The Company does not recognize deferred tax liabilities on such temporary differences except to the extent that management expects the temporary differences to reverse in the foreseeable future.

#### Uncertain tax positions

The Company's uncertain tax positions are reassessed by management at the end of each reporting period. Liabilities are recorded for income tax positions that are determined by management as more likely than not to result in additional taxes being levied if the positions were to be challenged by the tax authorities. The assessment is based on the interpretation of tax laws that have been enacted or substantively enacted by the end of the reporting period, and any known court or other rulings on such issues. Liabilities for penalties, interest and taxes other than on income are recognized based on management's best estimate of the expenditure required to settle the obligations at the end of the reporting period. Adjustments for uncertain income tax positions are recorded within the income tax charge.

#### Value added tax.

Output value added tax related to sales is payable to tax authorities on the earlier of (a) collection of receivables from customers or (b) delivery of goods or services to customers. Input VAT is generally recoverable against output VAT upon receipt of the VAT invoice. The tax authorities permit the settlement of VAT on a net basis. VAT related to sales and purchases is recognized in the statement of financial position on a gross basis and disclosed separately as an asset and liability. Where provision has been made for the ECL of receivables, the impairment loss is recorded for the gross amount of the debtor, including VAT. Based on the tax legislation, following fulfillment of certain criteria VAT can be recovered/offset, as a result such amounts have been taken into account for the impairment loss calculation.

# NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### g. Property, plant and equipment

Property, plant and equipment are stated at cost, net of accumulated depreciation and/or accumulated impairment losses, if any. Such cost includes the cost of replacing part of the property, plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. Costs of minor repairs and day-to-day maintenance are expensed when incurred. Cost of replacing major parts or components of property, plant and equipment items are capitalized and the replaced part is retired. Likewise, when a major inspection is performed, its cost is recognized in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. The present value of the expected cost for the decommissioning of the asset after its use is included in the cost of the respective asset if the recognition criteria for a provision are met. Infrastructure intervention that increase the useful life of property, plant and equipment, improve operations or cost optimization are capitalized into the cost of land and building and depreciated over the useful life of such category.

#### Depreciation

Land is not depreciated. Depreciation on other items of property, plant and equipment is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives:

Land Improvements	10 to 40 years
Buildings	10 to 40 years
Plant and machinery	5 to 40 years
[F. 1. J. 1. J	5 to 15 years
Vehicles Furniture and Fittings, and Electronic Equipment	2 to 10 years

The residual value of an asset is the estimated amount that the Company would currently obtain from the disposal of the asset less the estimated costs of disposal, if the asset was already of the age and in the condition expected at the end of its useful life. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An item of property, plant and equipment and any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of comprehensive income when the asset is derecognized.

Spare parts are recognized as part of Property plant and equipment if the follow criteria's are met: the spare parts are expected to be used for more than one period, their cost can be measured reliably, it is probable that future economic benefits associated with the item will flow to the entity, and the unit value of the qualifying strategic spare part equals and exceeds the equivalent of Euro 50 thousand.

### h. Intangible assets

The Company's intangible assets have definite useful lives and primarily include capitalized computer software, licenses, and works in progress.

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring them to use.

Computer software
Licenses

If impaired, the carrying amount of intangible assets is written down to the higher of value in use and fair value less costs of disposal.

### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Intangible assets (continued) h.

Intangible assets that have an indefinite useful life or intangible assets not ready for use are not subject to amortization and are tested annually for impairment. Assets that are subject to depreciation and amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are largely independent cash inflows (cashgenerating units). Prior impairments of non-financial assets (other than goodwill), if any, are reviewed for possible reversal at each reporting date.

### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective assets. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

The Company capitalizes borrowing costs for all eligible assets where construction commenced on or after 1 January 2009.

# Financial instruments – Initial recognition and subsequent measurement

Financial instruments at fair value through profit or loss ("FVTPL") are initially recorded at fair value. All other financial instruments are initially recorded at fair value adjusted for transaction costs. Fair value at initial recognition is best evidenced by the transaction price. A gain or loss on initial recognition is only recorded if there is a difference between fair value and transaction price which can be evidenced by other observable current market transactions in the same instrument or by a valuation technique whose inputs include only data from observable markets. After the initial recognition, an expected credit loss ("ECL") allowance is recognized for financial assets measured at amortized cost ("AC") and investments in debt instruments measured at fair value through other comprehensive income ("FVOCI"), resulting in an immediate accounting loss. The Company does not have any FVTPL or FVTOCI financial assets at the reporting date.

#### Financial assets

Classification and subsequent measurement – measurement categories.

The Company classifies financial assets in the following measurement categories: FVTPL, FVOCI and AC. The classification and subsequent measurement of debt financial assets depends on: (i) the Company's business model for managing the related assets portfolio and (ii) the cash flow characteristics of the asset. Classification and subsequent measurement - business model.

The business model reflects how the Company manages the assets in order to generate cash flows whether the Company's objective is: (i) solely to collect the contractual cash flows from the assets ("hold to collect contractual cash flows",) or (ii) to collect both the contractual cash flows and the cash flows arising from the sale of assets ("hold to collect contractual cash flows and sell") or, if neither of (i) and (ii) is applicable, the financial assets are classified as part of "other" business model and measured at FVTPL.

Classification and subsequent measurement - cash flow characteristics.

Where the business model is to hold assets to collect contractual cash flows or to hold contractual cash flows and sell, the Company assesses whether the cash flows represent solely payments of principal and interest ("SPPI"). Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are consistent with the SPPI feature. In making this assessment,

### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# j. Financial instruments – initial recognition and subsequent measurement (Continued)

the Company considers whether the contractual cash flows are consistent with a basic lending arrangement, i.e. interest includes only consideration for credit risk, time value of money, other basic lending risks and profit margin.

Where the contractual terms introduce exposure to risk or volatility that is inconsistent with a basic lending arrangement, the financial asset is classified and measured at FVTPL. The SPPI assessment is performed on initial recognition of an asset and it is not subsequently reassessed.

The Company's financial assets include cash and short-term deposits, trade and other receivables, and short-term loans.

### Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

### Trade receivables

Trade receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate method ("EIR"), less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the income statement. The losses arising from impairment are recognized in the income statement in finance costs.

#### Financial assets - reclassification

Financial instruments are reclassified only when the business model for managing the portfolio as a whole changes. The reclassification has a prospective effect and takes place from the beginning of the first reporting period that follows after the change in the business model. The Company did not change its business model during the current and comparative period and did not make any reclassifications.

#### Write-off.

Financial assets are written-off, in whole or in part, when the Company exhausted all practical recovery efforts and has concluded that there is no reasonable expectation of recovery. The write-off represents a derecognition event. The Company may write-off financial assets that are still subject to enforcement activity when the Company seeks to recover amounts that are contractually due, however, there is no reasonable expectation of recovery.

#### Derecognition

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

The rights to receive cash flows from the asset have expired

. The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'passthrough' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

### Impairment of financial assets – credit loss allowance for ECL

The Company assesses the ECL for debt instruments measured at AC. The Company measures ECL and recognizes net impairment losses on financial and contract assets at each reporting date. The measurement of ECL reflects: (i) an unbiased and probability weighted amount that is determined by evaluating a range of possible outcomes, (ii) time value of money and (iii) all reasonable and supportable information that is available without undue cost and effort at the end of each reporting period about past events, current conditions and forecasts of future conditions.

Credit loss allowance is recognized using a simplified approach at lifetime ECL. The ECL is recognized through an allowance account to write down the receivables' net carrying amount to the present value of expected cash flows discounted at the interest rates.

### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### j. Financial instruments – initial recognition and subsequent measurement (Continued) Financial liabilities

Classification and subsequent measurement – measurement categories.

Financial liabilities are classified as subsequently measured at AC, except for (i) financial liabilities at FVTPL: this classification is applied to derivatives, financial liabilities held for trading (e.g. short positions in securities), contingent consideration recognized by an acquirer in a business combination and other financial liabilities designated as such at initial recognition and (ii) financial guarantee contracts and loan commitments.

The Company's financial liabilities include trade and other payables, loans and borrowings.

### Loans and borrowings

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortized cost using the effective interest rate method. Gains and losses are recognized in the statement of comprehensive income when the liabilities are derecognized as well as through the effective interest rate method ('EIR') amortization process.

Amortized cost is calculated by considering any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in finance costs in the statement of comprehensive income.

#### Derecognition

Financial liabilities are derecognized when they are extinguished (i.e. when the obligation specified in the

contract is discharged, cancelled or expires).

An exchange between the Company and its original lenders of debt instruments with substantially different terms, as well as substantial modifications of the terms and conditions of existing financial liabilities, are accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. The terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10% different from the discounted present value of the remaining cash flows of the original financial liability. If an exchange of debt instruments or modification of terms is accounted for as an extinguishment, any costs or fees incurred are recognized as part of the gain or loss on the extinguishment. If the exchange or modification is not accounted for as an extinguishment, any costs or fees incurred adjust the carrying amount of the liability and are amortized over the remaining term of the modified liability.

Modifications of liabilities that do not result in extinguishment are accounted for as a change in estimate using a cumulative catch up method, with any gain or loss recognized in profit or loss, unless the economic substance of the difference in carrying values is attributed to a capital transaction with owners.

#### Offsetting of financial instruments k.

Financial assets and financial liabilities are offset, and the net amount reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. Such a right of set off (a) must not be contingent on a future event and (b) must be legally enforceable in all of the following circumstances: (i) in the normal course of business, (ii) in the event of default and (iii) in the event of insolvency or bankruptcy.

### Inventories

Inventories are recorded at the lower of cost and net realizable value. The cost of finished goods and work in progress comprises raw material, direct labor, other direct costs and related production overheads (based on the normal operating capacity) but excludes borrowing costs. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated cost of completion and selling expenses.

### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Inventories (continued)

Costs incurred in bringing each product to its present location and conditions are accounted for as follows: Raw materials:

Purchase cost on an average cost basis

Finished goods and work in progress:

Cost of direct materials and labor and a proportion of manufacturing overheads based on normal operating capacity but excluding borrowing costs. Initial cost of inventories includes the transfer of gains and losses on qualifying cash flow hedges, recognized in other comprehensive income, in respect of the purchases of raw materials.

#### Impairment on non-financial assets m.

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are independent of those from other assets or group of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

The Company bases its impairment calculation on detailed budgets and forecast calculations which are prepared separately for each of the Company's cash-generating units to which the individual assets are allocated. These budgets and forecast calculations are generally covering a period of five years. For longer periods, a long - term growth rate is calculated and applied to project future cash flows after the fifth year.

Impairment losses of continuing operations, including impairment on inventories, are recognized in the statement of comprehensive income in those expense categories consistent with the function of the impaired asset, except for a property previously revalued where the revaluation was taken to other comprehensive income. In this case, the impairment is also recognized in other comprehensive income up to the amount of any previous revaluation.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Company estimates the asset's or cash-generating unit's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of comprehensive income unless the asset is carried at a revalued amount, in which case the reversal is treated as a revaluation increase.

### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### n. Cash and short-term deposits

Cash and cash equivalents include cash in hand, current accounts and deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less. Cash and cash equivalents are carried at amortized cost using the effective interest method.

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short-term deposits as defined above, net of outstanding bank overdrafts.

#### o. Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not recognized for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

#### p. Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds. Any excess of the fair value of consideration received over the par value of shares issued is recorded as share premium in equity.

Dividends are recorded as a liability and deducted from equity in the period in which they are declared and approved. Any dividends declared after the reporting period and before the financial statements are authorized for issue are disclosed in the subsequent events note. The statutory accounting reports of the Company are the basis for profit distribution and other appropriations.

#### q. Trade payables

Trade payables are accrued when the counterparty performs its obligations under the contract and are recognized initially at fair value and subsequently carried at amortized cost using the effective interest method. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

#### r. Employee benefits

Wages, salaries, contributions to the state pension and social insurance funds, paid annual leave and sick leave, bonuses, and non-monetary benefits (such as health services) are accrued in the year in which the associated services are rendered by the employees of the Company. The Company has no legal or constructive obligation to make pension or similar benefit payments beyond the statutory defined contribution scheme.

#### s. Comparatives

Comparative figures have been reclassified where appropriate, to conform to changes in presentation in the current period. Such reclassifications, however, have not resulted in significant changes of the content and format of the financial information as presented in the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

# 3. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the Company's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

### I. Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

### II. Impairment of receivables

Management maintains an allowance for doubtful receivables to account for estimated losses resulting from the inability of customers to make required payments.

Measurement of ECLs is a significant estimate that involves determination methodology, models and data inputs. The Company assesses individually all court cases and receivables due more than 365 days. The expected credit loss is the product of the exposure of default, loss given default and probability of default. WACC of 6.2% is used for discounting.

All other trade receivables are assessed collectively by using a simplified approach at lifetime ECL. Loss ratios per categories are calculated based on a provisioning matrix which considers exposure at default, historical default rates, customer credit worthiness and changes in customer payment terms.

# III. Useful lives of property plant and equipment, and intangible assets

Accounting for property, plant and equipment, and intangible assets involves the use of estimates for determining the expected useful lives of these assets and their residual values. The determination of the useful lives of the assets is based on management's judgment. Further details are provided in Notes 2 (f), (i), 16 and 17.

#### IV. Taxes

Uncertainties exist with respect to the interpretation of complex tax regulations, changes in tax laws, and the amount and timing of future taxable income. Given the wide range of international business relationships and the long-term nature and complexity of existing contractual agreements, differences arising between the actual results and the assumptions made, or future changes to such assumptions, could necessitate future adjustments to tax income and expense already recorded. The Company establishes provisions, based on reasonable estimates, for possible consequences of audits by the tax authorities of the country in which it operates. The amount of such provisions is based on various factors, such as experience of previous tax audits and differing interpretations of tax regulations by the taxable entity and the responsible tax authority.

Such differences of interpretation may arise on a wide variety of issues depending on the conditions prevailing in the respective Company's domicile. As the Company assesses the probability for a litigation and subsequent cash outflow with respect to taxes as remote, no contingent liability has been recognized.

# V. Environmental restoration costs - Provisions for Forestation

The Company is required to perform restoration works consisting in re-forestation on quarries and processing sites on yearly basis based on a specific schedule. These works are fulfilled each year and the respective costs are recognized in the statement of profit or loss and other comprehensive income of the Company.

### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

# 3. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS (CONTINUED)

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amount recognized in the financial statements are described in the following notes:

- Note 15 Income tax expense
- Note 22 Accounts receivable
- Note 28 Provisions
- Note 33 Commitments and contingencies

### 4. FINANCIAL RISK MANAGEMENT

The Company has exposure to credit risk, liquidity risk and market risk from its use of financial instruments.

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk, and the Company's management of capital. Further quantitative disclosures are included throughout these financial statements and in particular in note 30.

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The principal financial instruments of the Company consist of cash on hand and at banks, loan from related party, trade accounts receivable and payable, other receivables and liabilities.

#### Credit risk (i)

Due to the large volume and diversity of the Company's customer base, concentrations of credit risk with respect to trade accounts receivable from customers are limited. The allowance for doubtful accounts receivable is stated at the amount considered necessary to cover potential risks in the collection of accounts receivable balances.

#### Liquidity risk

The Company generates significant cash flows from operating activities such that it believes that its liquidity risk is not significant.

#### (iii) Market risk

Interest rate risk

The Company faces interest rate cash flow risk related to its loans which are at a variable rate, Management has not entered into any derivatives to hedge this risk.

### Foreign exchange risk

The Company has significant exposure toward foreign currencies. The Company has long-term and shortterm borrowings denominated in Euro.

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

### ADOPTION OF NEW OR REVISED STANDARDS AND INTERPRETATIONS (CONTINUED)

Finally, the Company chose not to separate the non-lease components from lease components. This simplification is applicable to all class of underlying asset to which the right of use relates, except for terminals in which non-lease components is separated from lease components.

The change in the accounting policy affected the following items in the statement of financial position of the Company on 1 January 2019:

	1 Jan 2019
Right of use of asset	144,114
Current lease liabilities	27,074
Non-current lease liabilities	117,040

Adjustments recognized on adoption of IFRS 16:

The lease liabilities on 1 January 2019 can be reconciled to the operating lease commitments on 31.12.2018 as follows:

	1 January 2019
Operating lease commitments disclosed on 31.12.2018	205,945
A: Discounted using the lessee's incremental borrowing rate (IBR) on 1.1.2019	153,520
B: (Less): short-term leases recognized on 1.1.2019 as expenses on a straight-line basis	(5,093)
C: Add/(less): Other adjustments	(4,313)
Lease liability recognized on 1.1.2019 (A-B-C)	144,114
Of which are:	
Current lease liabilities	27,074
Non-current lease liabilities	117,040

The associated right-of-use assets of certain lease contracts were measured on a retrospective basis, as if the new rules had always been applied. Other right-of use assets were measured at the amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognized in the balance sheet as at 31 December 2018.

The recognized right-of-use assets relate to the following types of assets:

	1 January 2019
Properties Equipment	120,042
Motor Vehicles	24,072
Total	144,114

### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

### ADOPTION OF NEW OR REVISED STANDARDS AND INTERPRETATIONS (CONTINUED)

The following amended standards became effective for the Company from 1 January 2019 but did not have any material impact on the Company.

 IFRIC 23 "Uncertainty over Income Tax Treatments" (issued on 7 June 2017 and effective for annual periods beginning on or after 1 January 2019).

 Prepayment Features with Negative Compensation – Amendments to IFRS 9 (issued on 12 October 2017 and effective for annual periods beginning on or after 1 January 2019).

 Amendments to IAS 28 "Long-term Interests in Associates and Joint Ventures" (issued on 12 October 2017 and effective for annual periods beginning on or after 1 January 2019).

 Annual Improvements to IFRSs 2015-2017 cycle – amendments to IFRS 3, IFRS 11, IAS 12 and IAS 23 (issued on 12 December 2017 and effective for annual periods beginning on or after 1 January 2019).

 Amendments to IAS 19 "Plan Amendment, Curtailment or Settlement" (issued on 7 February 2018 and effective for annual periods beginning on or after 1 January 2019).

Certain new standards and interpretations have been issued that are mandatory for the annual periods beginning on or after 1 January 2019 or later, and which the Company has not early adopted. The Company is in the process of determining the impact that these amendments might have on its accounts when adopted

- Sale or Contribution of Assets between an Investor and its Associate or Joint Venture Amendments to IFRS 10 and IAS 28 (issued on 11 September 2014 and effective for annual periods beginning on or after a date to be determined by the IASB).
- IFRS 17 "Insurance Contracts" (issued on 18 May 2017 and effective for annual periods beginning on or after 1 January 2021).
- Amendments to the Conceptual Framework for Financial Reporting (issued on 29 March 2018 and effective for annual periods beginning on or after 1 January 2020).
- Definition of a business Amendments to IFRS 3 (issued on 22 October 2018 and effective for acquisitions from the beginning of annual reporting period that starts on or after 1 January 2020).
- Definition of materiality Amendments to IAS 1 and IAS 8 (issued on 31 October 2018 and effective for annual periods beginning on or after 1 January 2020).
- Interest rate benchmark reform Amendments to IFRS 9, IAS 39 and IFRS 7 (issued on 26 September 2019 and effective for annual periods beginning on or after 1 January 2020).

The Company has performed a preliminary analysis and has determined that the above standards and pronunciations are not expected to have a significant impact on the Company's accounts and results of operations.

### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 6. SALES OF PRODUCTS

The sales reflected in the statement of comprehensive income are analyzed as follows in terms of domestic and foreign markets as well as per type of product

	2019	2018	
Cement products	6,233,471	5,694,729	
Clinker	105,907	92,312	
Imported cement	114,165	33,708	
Discounts	(244,683)	(272, 195)	
Total	6,208,860	5,548,554	

The sales of products are analyzed as follows in terms of domestic and foreign market, as well as per type of product.

	2019	2018
Sales		
Domestic market	4,330,345	3,824,446
Foreign market	2,123,198	1,996,303
Discounts	(244,683)	(272,195)
Total	6,208,860	5,548,554
Domestic market		
Income from imported cement	30,824	33,410
Income from own cement	4,198,559	3,791,036
Income from Clinker	100,962	
Discounts	(244,683)	(272,195)
Total	4,085,662	3,552,251
Foreign market		
Income from Cement	2,034,912	1,903,693
Income from Clinker	4,945	92,312
Income from Imported Cement	83,341	298
Total	2,123,198	1,996,303

The company derives revenue from the transfer of goods at a point in time. For domestic sales, the control is transferred at the moment that goods are made available (Ex-works) and when taken in charge by a carrier (CPT). For export sales, the control is transferred at the moment that goods are loaded in the vessel and ready for shipment.

Contracts with customers do not contain a significant financing component as the payment terms are on market commercial terms. The adoption of IFRS 15 has not impacted the Company with regard to revenue recognition for both sales and other revenues illustrated in the following note.

### 7. OTHER REVENUES

The other revenues in the statement of comprehensive income are analyzed as follows:

	2019	2018
Revenue from freight	452,019	275,511
Revenues from materials sold	7,671	9,945
Total	459,690	285,456

### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

### 7. OTHER REVENUES (CONTINUED)

Revenues from sold materials in the amount of ALL 7,671 thousand on 31 December 2019 includes sales of Raw Materials and other Consumables. On 31 December 2018, revenues from sold materials in the amount of ALL 9,945 thousand that includes sales of other and Consumables materials.

#### 8. COST OF SALES

The Cost of sales in the statement of comprehensive income are analyzed as follows:

	2019	2018
Variable Costs	3,840,510	3,498,727
Distribution expenses	764,370	619,785
Kiln fuel	1,225,884	1,200,031
Electricity	730,393	705,184
Raw materials & additives	490,030	435,667
Refractory	53,763	54,395
Fuel and oil	9,327	8,812
Royalty	48,274	46,699
Packing expenses	387,839	377,220
Cost of imported cement	119,614	34,947
Cost of materials sold	6,463	5,60
Other Items of variable cost	4,553	10,386
Fixed Costs	1,378,531	1,466,79
Salaries and related expenses (Note 13)	264,929	252,633
Repair and maintenance - spare parts	123,049	111,05
Services from third parties	185,718	211,036
Rent expenses	310	3,87
Plant utilities	13,166	10,64
Other fixed cost	41,633	39,95
Depreciation charges	803,241	782,47
Depreciation of right of use assets	11,183	
Inventory variation	(64,698)	55,13
Total	5,219,041	4,965,520

Distribution Expenses are further detailed as follows for year ended 31 December 2019 and 2018:

	2019	2018
Distribution expenses related to domestic sales	197,074	148,784
Distribution expenses related to exports sales	282,658	310,902
Distribution expenses related to overseas transportation	284,638	160,099
Total	764,370	619,785

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 9. OTHER INCOME

Other income in the statement of comprehensive income is analyzed as follows:

	2019	2018
Income from sales of fixed assets	-	1,182
Excise reimbursement	50,819	70,092
Reversal of Provision for Forestation		16,139
Reversal of Impairment for Trade Receivables	23,224	
Reversal of other provisions (Note 26)	258	20,959
Other Operating Income	11,941	644
Total	86,242	109,016

Reversal of other provisions for 2019 in the amount of ALL 258 thousand related to provision for un-used holidays. (2018; Reversal of other provisions for in the amount of ALL 18,347 thousand related to provision for operational risk created in the previous period, that has been settled during current period as well as the amount of ALL 2,612 reversal of provision for un-used holidays. Reversal of forestation provision in the amount of ALL 16,139 thousand relates to forestation works settled during the current period.)

#### 10. OTHER EXPENSES

Other expenses in the statement of comprehensive income are analyzed as follows:

	2019	2018
Net book value of sold assets/disposed assets	13,275	1,115
Other provisions	27,043	1,816
Losses of inventory	1,471	80
Other expenses	3,288	34,336
Total	45,077	37,347

2019: Other provision in the amount of ALL 23,224 thousand relates to provision for other non-current assets (Note 20). The amount of ALL 2,128 thousand relates to provision for obsolete inventories (note 21) and the amount of ALL 1.692 thousand relates to additional personnel costs (Note 28).

2018: Other provision in the amount of ALL 1,816 thousand for additional personnel costs (Note 28). Included in other expenses there is an amount of ALL 10,598 related to one-off forestation obligations performed by the company during the year as well as the amount of ALL 19,607 thousand related to settlements with third parties.

#### 11. SELLING AND MARKETING EXPENSES

The selling and marketing expenses in the statement of comprehensive income are analyzed as follows:

	2019	2018
Salaries and related expenses (Note 13)	41,402	45,581
Utilities	13,245	14,706
Depreciation of right of use assets	3,297	-
Other expenses	10,226	8,776
Total	68,170	69,063

### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

### 12. ADMINISTRATIVE EXPENSES

The administrative expenses in the statement of comprehensive income are analyzed as follows:

	2019	2018
Consultancy fees	148,674	133,407
Salaries and related expenses (Note 13)	91,313	96,596
Supplies	79,716	83,602
Depreciation	67,344	62,020
Depreciation of right of use assets	18,451	-
Insurance and taxes	34,430	40,587
Repairs and maintenance	5,620	6,551
Utilities	6,010	12,407
Travel-entertainment	5,135	6,664
Audit Fees	3,747	3,685
Amortization	23,843	21,695
Other Expenses	44,528	25,993
Total	528,811	493,207

#### 13. EMPLOYEE BENEFITS EXPENSE

The employee benefits included under cost of sales, selling and marketing expenses and administrative expenses are summarized further as follows:

	2019 2018	
	2019	2010
Gross salaries	303,286	302,945
Other related expenses	94,358	91,865
Total	397,644	394,810
Allocated to:		
Cost of sales (note 8)	264,929	252,633
Selling and marketing expenses (note 11)	41,402	45,581
Administrative expenses (note 12)	91,313	96,596
Total	397,644	394,810

#### 14. FINANCE COSTS

Net finance costs for years ended 31 December 2019 and 2018 are detailed as follows:

	2019	2018
Finance Income		
Interest income	56	106
Foreign exchange gain	608,315	1,074,360
Finance Income	608,371	1,074,466
Interest expense	(437,578)	(526,641)
Interest expense - Leases	(4,998)	
Bank charges	(8,792)	(7,785)
Foreign exchange losses	(467,482)	(263,811)
Finance Cost	(918,850)	(798,237)
Net finance (Cost)/Income	(310,479)	276,229

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 15. INCOME TAX

The income tax expense comprises of:

	2019	2018
Current income tax charge	(121,193)	(112,671)
Deferred income tax	12,814	(4,171)
Income tax expense for the year	(108,379)	(116,842)

A reconciliation of Current Income Tax Charge for the year ended 31 December 2019 and 31 December 2018 is provided as follows

	2019	2018
Accounting profit/(loss) before income tax	583,214	654,112
Add Back:		
Expenses not deductible for tax purposes	167,661	136,138
Tax Depreciation	80,558	
Less: Tax Depreciation	a <del>-</del> 0	(2,011)
Non-Taxable Income	(23,482)	(37,097)
Taxable Profit	807,951	751,142
Utilization of Taxable Losses Carried Forward	( <del>1</del> )	
Taxable Profits	807,951	751,142
Current income tax charge at 15%	121,193	112,671

As per the Albanian Tax legislation the tax losses can be carried forward for a period of 3 consecutive years. There are no tax losses carried forward as at 31 December 2019 (none as at 31 December 2018).

# NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 15. INCOME TAX (CONTINUED)

Below are analyzed deferred taxes by type of temporary differences

Differences between IFRS and statutory taxation regulations in Albania give rise to temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and their tax bases. The effect of the movements in these temporary differences is detailed below.

	Statement of Fina		Statement of Comp Income	orehensive
	31 December 2019	31 December 2018	2019	2018
Deferred tax assets		En .		
Right of Use Assets	726	-	726	-
Other provisions	1,661	1,700	(39)	(392)
Impairment of Receivables	65,360	65,491	(131)	(3,606)
	67,747	67,191	556	(3,998)
Deferred tax liabilities Accelerated tax	(4.040.042)	44 250 200)	12,258	(173)
depreciation/amortization	(1,246,948)	(1,259,206)		
	(1,246,948)	(1,259,206)	12,258	(173)
Deferred tax (net)	(1,179,201)	(1,192,015)	12,814	(4,171)

# ANTEA CEMENT SH.A. NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

# 16. PROPERTY, PLANT AND EQUIPMENT

	Land and improvements	Buildings	Plant and machinery	Vehicles	rurniture and Fittings	Electronic Equipment	Assets under construction	Total
į						e e		
Cost		107 100	2000	000	000		1	
As at 1 January 2018	2,738,665	1,6/5,165	13,566,515	750,07	40,430	194,940	480,746	488,00,747
Additions	111,939	•	26,105		573	6,733	181,705	327,055
Transfers	32,523	49,600	236,882	9	1,103	930	(321,038)	
Disposals	•	1	(1,698)	•	•	•	1	(1,698)
As at 31 December 2018	2,883,127	1,724,785	19,847,804	23,592	27,912	202,608	351,413	25,061,241
Additions		185	16,737	1		11,561	216,930	245,413
Transfers	14,268	34,011	168,770	29	4,348	1,822	(223,219)	•
Disposals	•		(3,179)	1	•	(02)	(10,718)	(13,967)
As at31 December 2019	2,897,395	1,758,981	20,030,132	23,592	32,260	215,921	334,406	25,292,687
Accumulated Depreciation			3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3			100 E		
As at 1January 2018	470,888	307,178	4,966,333	20,964	25,135	143,901	::	5,934,399
Charge for the year	64,271	43,007	715,913	624	415	20,262	ુ•,	844,492
Transfers	•	•	•	1	٠	•		•
Disposals	•	•	(583)	1	•	•	1	(583)
As at 31 December 2018	535,159	350,185	5,681,663	21,588	25,550	164,163		6,778,308
Charge for the year	68,460	45,180	733,007	624	616	22,698	3 <b>*</b>	870,585
Transfers	٠	1		,	•		O.F.	•
Disposals	•		(622)			(70)	'	(692)
As at 31 December 2019	603,619	395,365	6,414,048	22,212	26,166	186,791		7,648,201
Net book value	Ë							
As at 31 December 2018	2,347,968	1,374,600	14,166,141	2,004	2,362	38,445	351,413	18,282,933
As at 31 December 2019	2,293,776	1,363,616	13,616,084	1,380	6,094	29,130	334,406	17,644,485

Included in "Assets under constructions" there are strategic spare parts amounting to ALL 307,365 thousand (2018; ALL 318,083 thousand). No Property Plant and equipment have been pledged as collateral as at 31 December 2019, (2018; none)

# NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 17. INTANGIBLE ASSETS

The intangible assets in the statement of financial position are analyzed as follows:

	Computer software	Licenses	Total
Cost:			
As at 1 January 2018	126,440	5,363	131,803
Additions	14,653	2,932	17,585
Transfers	24		
Disposals	-	F# :	7
As at 31 December 2018	141,093	8,295	149,388
As at 1 January 2018			
Additions			35
Transfers		-	-
Disposals	*		
As at 31 December 2019	141,093	8,295	149,388
Accumulated Amortization:			
As at 1 January 2018	26,526	91	26,617
Amortization charge for the year	20,986	709	21,695
As at 31 December 2018	47,512	800	48,312
Amortization charge for the year	23,060	783	23,843
As at 31 December 2019	70,572	1,583	72,155
Net book value:			
At 31 December 2018	93,581	7,495	101,076
At 31 December 2019	70,521	6,712	77,233

No intangible assets have been pledged as collateral as at 31 December 2019 (2018: none).

# 18. RIGHT OF USE ASSETS

The balance sheet shows the following amounts relating to leases:

	31 December 2019	01 January 2019
Properties	109,307	120,042
Motor Vehicles	21,462	24,072
Total	130,769	144,114
Lease Liabilities		
Current	32,872	27,074
Non-Current	98,168	117,040
Non-Juneau	131,040	144,114

Additions to the right of use assets during the 2019 financial year were ALL 19,586 thousand.

# NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 18. RIGHT OF USE ASSETS (CONTINUED)

The statement of profit and loss shows the following amounts related to leases depreciation:

Depreciation Charge of Right of Use Assets	31 December 2019	31 December 2018
Properties Motor Vehicles	23,223 9,708	-
Total	32,931	

#### 19. INVESTMENTS IN SUBSIDIARY

	31 December 2019	31 December 2018
ALBA CEMENTO SH.P. K Impairment of investment in subsidiary	756,766 (526,180)	756,766 (526,180)
CEMENTI ANTEA SRL	599,345	599,345
Total	829,931	829,931

ALBA CEMENTO shpk is a fully owned subsidiary of the Company. ALBA CEMENTO Sh.p.k owns and operates a cement terminal in Tirana, providing logistical services to Antea.

CEMENTI ANTEA SRL - Italy is a fully owned subsidiary of the Company. Its main activity is trading the company's cement through a rented terminal in Ortona, Italy.

#### 20. OTHER NON-CURRENT ASSETS

	31 December 2019	31 December 2018
Other Non-current Assets Provisions	32,761 (23,224)	24
	9,537	

Movements in the provisions for other non-current assets are shown as follows:

	31 December 2019	31 December 2018
Balance at 1 January	-	•
Provision booked during the year (Note 3.5)	23,224	
Balance as at 31 December	23,224	•

Other Non-Current Assets are assets, obtained by the company through the bailiff execution and enforcement procedure for non-performing customers which were part of these procedures. The company expects to dispose/sell of the assets in the foreseeable future. At 31 December 2019 non-current assets recognized based on the bailiff enforcement procedure were ALL 32,761 thousand. In addition, the company has recognized a provision in the amount of ALL 23,224 thousand.

# NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 21. INVENTORIES

The inventories in the statement of financial position are analyzed as follows:

	31 December 2019	31 December 2018
Raw materials	303,761	370,360
Spare parts	798,845	847,734
Packing materials	64,356	76,306
Semi-finished goods	156,819	111,010
Finished goods	96,756	77,867
Goods for resale Other materials	21,255 104,411	17,610 114,124
Provision for inventories	(2,128)	
Total	1,544,075	1,615,011

Movements in the provisions for inventory are shown as follows:

	31 December 2019	31 December 2018
Balance at 1 January	*	
Provision booked during the year (Note 3.5)	2,128	
Balance as at 31 December	2,128	

#### 22. TRADE RECEIVABLES

Trade receivables in the statement of financial position are analyzed as follows:

	31 December 2019	31 December 2018
Trade receivables Less: Credit Loss Allowance	700,806 (551,210)	746,701 (574,434)
Trade Receivables Net	149,596	172,267

Trade receivables are non-interest bearing and are generally on 30-120- credit terms.

The Company applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables provisioning matrix.

Movements in the allowance for doubtful receivables are illustrated below. The new model has not impacted the provision for impairment of the Company as the provisioning matrix was not substantially different:

		31 December 2018	
	31 December 2019	31 December 2016	
Balance at 1 January	574,434	574,434	
Reversal of Impairment	(23,224)	2	
Balance as at 31 December	551,210	574,434	

# NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

# 22. TRADE RECEIVABLES (CONTINUED)

The credit loss allowance for trade receivables is determined according to provision matrix presented in the table below.

	31 December 2019			31 December 2018		
In % of gross value	Loss rate	Gross carrying amount	Lifetime ECL	Loss rate	Gross carrying amount	Lifetime ECL
Trade receivables	8.2%	31,316	(2,574)	6.1%	32,758	(2,007)
- current	3.2%	64,885	(2,050)	1.0%	88,191	(882)
less than 30 days overdue	2.4%	27,842	(661)	1.7%	7,568	(128)
- 31 to 60 days overdue		7,526	(441)	6.7%	1,470	(99)
- 61 to 90 days overdue	5.9%	5,195	(378)	7.6%	2,245	(170)
- 91 to 180 days overdue	7.3%		(3,723)	62.3%	4,393	(2,736)
- 181 to 360 days overdue	73.1%	5,093		93.2%	610,076	(568,412)
- over 360 days overdue	96.9%	558,949	(541,382)	93.276	0,0,070	(000,412)
Total trade receivables (gross amount)	carrying	700,806			746,701	
Credit loss allowance			(551,210)			(574,434,
Total trade receivables from contracts with customers			149,596			172,26

As at 31 December 2019 and 31 December 2018, the aging analysis of trade receivables is analyzed as follows:

	31 December 2019	31 December 2018
Current	31,316	32,758
less than 30 days overdue	64,885	88,191
from 31 to 60 days overdue	27,842	7,568
from 61 to 90 days overdue	7.526	1,470
from 61 to 90 days overdue	5,195	2,245
from 91 to 180 days overdue from 181 to 360 days overdue	5,093	4,393
over 360 days overdue	558,949	610,076
Trade receivables before allowances on		740 704
Credit Losses	700,806	746,701
Credit Loss Allowance	(551,210)	(574,434)
Net trade receivables	149,596	172,267

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 23. OTHER RECEIVABLES

Other receivables in the statement of financial position are analyzed as follows:

	31 December 2019	31 December 2018
VAT receivables	¥	49,570
Sundry debtors	16,505	17,215
Prepayments for supplies	11,567	4,975
Deferred expenses	20,279	26,119
Other taxes receivable	2,609	12,966
Total	50,960	110,845

Deferred expenses represent consumables and/or prepaid expenses, which are deferred for a period of time and are expensed based on their respective consumption rate.

#### 24. CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise the following:

	31 December 2019	31 December 2018
Cash on hand in domestic currency	50	103
Cash on hand in foreign currency	376	405
Cash at bank in domestic currency	160,669	72,918
Cash at bank in foreign currency	607,933	637,406
Total	769,028	710,832

#### 25. SHARE CAPITAL

	31	December 2	019	31	December	2018
Authorized, issued and fully paid	Number of shares	% Holding	Face Value in ALL' 000	Number of shares	% Holding	Face Value in ALL'000
ALVACIM ltd – ordinary shares of ALL 2,000 each IFC-ordinary shares of	5,343,255	100%	10,686,510	4,274,604	80%	8,549,208
ALL 2,000 each	<i>€</i> /	94	2	1,068,651	20%	2,137,302
Total	5,343,255	100%	10,686,510	5,343,255	100%	10,686,510

On 19 December 2019 following the conclusion of the relevant agreement, Alvacim ltd acquired from IFC the 20% shareholding of IFC in the company thus becoming 100% shareholder of the company. The respective changes were registered with the Share Register Center on 24th of December 2019 and with the National Business Center on 26th of December 2019.

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 26. BORROWINGS

#### A) LONG - TERM BORROWINGS

The Company long - term loans as at 31 December 2019 and 31 December 2018 are as follows:

	31 December 2019	31 December 2018
Alvacim Itd (Note 29)	11,182,303	9,180,325
IFC (Note 29)	¥.	2,331,580
Banka Kombetare Tregetare	<u> </u>	281,250
Raiffeisen Bank	283,500	-
Alpha Bank	567,829	370,998
Deferred disbursement fee	(2,171)	-
Total	12,031,461	12,164,153

The carrying amounts of borrowings approximate their fair values since all borrowings are priced at market rates. More detailed information on the borrowings from related parties / shareholders are disclosed in note 29.

Further information on the Company's long-term loans is as follows:

#### SOCIETE GENERAL

The company has fully repaid and settled the loan outstanding from OTP Bank Albania (ex Societe General Bank Albania) for the amount of ALL 290,912 thousand (2018: ALL 280,876 thousand).

#### BANKA KOMBETARE TREGETARE

The company has fully repaid and settled the loan outstanding from BKT for the amount of ALL 656,250 thousand (2018: ALL 375,000 thousand).

#### RAIFFESIEN BANK ALBANIA

On 9th of April 2019 the company agreed a new Term Loan facility with Raiffeisen Bank Albania (RBAL) amounting to ALL 441,000 thousand with maturity up to 2023. The new credit facility is secured by a Corporate Guarantee of Titan Cement Company Sa. This loan has been used to refinance the existing bank debt of the company. As at 31 December 2019 the loan has been fully utilized.

As at 31 December 2019 outstanding principal amounts to ALL 409,500 thousand of which ALL 283,500 thousand Long Term and ALL 126,000 thousand Short Term (31 December 2018: ALL 330,548 thousand which was short term)

During the year the company has paid the amount of ALL 330,548 thousand and fully settled the term loan with RBAL that was maturing on September 2019 as well as the amount of ALL 31,500 thousand as per the agreed repayment schedule of the new facility.

On 28th January 2019 the company agreed with Raiffeisen Bank Albania to extend the maturity of the existing revolving loan facility for another 2 years until February 2021. As at 31 December 2019 the facility is not utilized and the available un-utilized amount as ta 31 December 2019 is ALL 276,000 thousand (31 December 2018 the line was utilized at the amount of ALL 97,375 thousand with the un-utilized amount amounting at ALL 178,625 thousand).).

On 19th of April 2019 the company agreed with Raiffeisen Bank Albania a new credit facility amounting to Euro 1,3 Million with maturity up to 2021 to be utilized exclusively for the issuance of Bank Guarantee and/or Letter of Credits. The facility has been secured by a Corporate Guarantee of Titan Cement Company Sa. As at 31 December 2019 is not utilized and fully available.

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 26. BORROWINGS (CONTINUED)

#### A) LONG - TERM BORROWINGS (CONTINUED)

#### ALPHA BANK ALBANIA

On 7th of March 2019 the company agreed with Alpha Bank to extend the amount of the term loan from the amount of ALL 458,292 thousand outstanding at 31 Dec 2018, to ALL 899,300 thousand. The new agreed maturity of the facility is up to 2023. The additional credit has been used to refinance the existing bank debt of the company. As at 31 December 2019 the loan has been fully utilized.

As at 31 December 2019 outstanding principal amounts to ALL 798,090 thousand of which ALL 567,829 thousand Long Term and ALL 230,261 thousand Short Term (31 December 2018: ALL 458,292 thousand composed of ALL 370,998 thousand as long term and ALL 87,294 thousand as short term)

During the year the company has re-paid to Alpha Bank the amount of ALL 101,211 thousand as per the agreed repayment schedule.

On 7th of March 2019 the company agreed with Alpha Bank to extend the maturity of the existing revolving loan facility for another 3 years from the signing date. As at 31 December 2019 the facility is not utilized and the available un-utilized amount as at 31 December 2019 is ALL 558,680 thousand. (31 December 2018 the line was utilized at the amount of ALL 244,490 thousand with the un-utilized amount amounting at ALL 314,190 thousand).

Both facilities are secured by a Corporate Guarantee from Titan Cement Company S.A.

The maturities of the long-term loans are as follows:

	31 December 2019	31 December 2018
After one year but not more than two years	11,480,998	652,248
After two year but not more than five years	550,463	11,511,905
More than five years		(*
Total	12,031,461	12,164,153

#### B) SHORT - TERM BORROWINGS

Short-term borrowings and short-term portions of long-term borrowings are disclosed as follows.

	31 December 2019	31 December 2018
Borrowings from shareholders		
Alvacim Accrued Interest (Note 29)	30,168	33,783
IFC Accrued Interest (Note 29)		8,451
<u>Subtotal</u>	30,168	42,234
Borrowings from Financial Institutions		
Societe General Bank - (OTP Bank Albania)	-	290,912
Banka Kombetare Tregetare	-	375,000
Raiffeisen Bank	126,000	330,548
Raiffeisen Bank Revolving Loan	-	97,375
Alpha Bank Term Loan	230,261	87,294
Alpha Bank Revolving Loan		244,490
Accrued Interest on Borrowings	4,177	10,634
Deferred disbursement fee	(1,864)_	(6,822)
<u>Subtotal</u>	358,574	1,429,431
Total	388,742	1,471,665

Further information on the borrowings from related parties / shareholders are disclosed in note 29.

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 27. TRADE PAYABLES

Trade payables are non-interest-bearing liabilities with domestic and foreign suppliers and are normally settled on a period ranging from 30 days to 90 days.

	04 D - 1 - 0040 - 04 D - 1 - 004		
	31 December 2019	31 December 2018	
Trade creditors third parties	592,524	688,891	
Accruals for supplies	5,860	9,836	
Total	598,384	698,727	

#### 28. OTHER PAYABLES

	31 December 2019	31 December 2018
Client's advance payments	81,708	91,976
Social security	4,702	4,570
Payroll taxes	2,318	2,310
Other taxes	13,467	15,376
Due to Employees	1,764	-
Corporate Income Tax Payable	30,399	77,671
Other provisions	17,780	16,346
VAT Payable	7,485	
Total	159,623	208,249

Other provisions relate to provisions for unused days of vacation, additional personnel costs as well as other operational items. The movements in the provisions are shown as follows:

	31 December 2019	31 December 2018
Balance as at 1 January	16,346	51,628
Provision for un-used days of vacations		640.680 (CD)
(Note 9)	(258)	(2,612)
Provision for additional personnel costs	, we man di	•
(Note 10)	1,692	1,816
Forestation Provision (Note 9)	-	(16,140)
Other Operational Provision (Note 9)	-	(18,346)
Balance as at 31December	17,780	16,346

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 29. RELATED PARTY TRANSACTIONS

The Company is controlled by Alvacim Itd which is in turn a fully owned subsidiary of Titan Cement International S.A. The Company considers as related parties all the group companies that are controlled by Titan Cement International S.A.

The following tables provide the total amount of transactions that have been entered into with the related parties for the relevant financial year.

#### A) Sales of goods and services

	2019	2018
TCK Montenegro – (Sales of cement)	829,049	780,149
Cementi Antea srl (Sales of cement)	347,827	356,429
Fintitan srl- (Sales of Cement)	:#V	144,440
Sharrcem- (Sales of Clinker)	4,945	88,553
Sharrcem- (Other Sales)	10,479	2
Alba Cemento Shpk (Sales of Assets)	331	2,863
Cementarnica Usje		3,270
Cementara Kosjeric (Sales of Clinker)		489
Titan Cement Company S.A	2,394	
Cement Plus (Sales of Cement)	29,629	(46)
Total	1,224,654	1,376,193

The major transactions are related with Cementi Antea srl and TCK Montenegro for sales of cement, (2018: The major transactions are related with Cementi Antea srl and TCK Montenegro for sales of cement). Outstanding balances arising from the transactions mentioned above are presented below:

#### B) Receivables from related parties

	31 December 2019	31 December 2018
TCK Montenegro	120,929	174,123
Cementi Antea SRL	74,436	119,445
Sharreem	5,202	83,740
Cement Plus	5	
Total	200,572	377,308

The major receivable is due form TCK Montenegro and Cementi Antea srl for cement sold and Sharrcem for Clinker sold.

#### C) Purchases of goods and services

	2019	2018
Titan Cement Company S.A(Purchase of		
Goods)	19,533	14,415
Titan Cement Company S.A. – (Services)	408,052	282,922
Alba Cemento shpk	22,143	22,962
Cementarnica Usje Ad Skopje	13,105	
TCK Montenegro - Goods		38
Zlatna Panega Cement	3,709	_
Total	466,542	320,337

The major purchases during the year are from Titan Cement Company S.A. for various services and goods (2018: Major purchases during the year are from Titan Cement Company S.A. for various services and goods).

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 29. RELATED PARTY TRANSACTIONS (CONTINUED)

Outstanding balances arising from the transactions mentioned above are presented below:

#### D) Payables to related parties

	31 December 2019	31 December 2018
Titan Cement Company S.A.	119.181	172,637
Albacemento shpk	71,986	57,781
Cementarnica Usje Ad Skopje	13,054	0210 # 000000
Zlatna Panega Cement	3,704	1 <del>1</del>
Total	207,925	230,418

#### E) Loans from related parties/shareholders

#### Long-term Borrowings

	31 December 2019	31 December 2018
Alvacim Ltd	11,182,303	9,180,325
IFC	=	2,331,580
Total	11,182,303	11,511,905

During 2008, the Company entered into several loan agreements for a total amount of Euro 84 million (the "Loan") to finance the construction of a green field cement factory in Boka Kuqe Borizane. There are no undrawn loan amounts at 31 December 2019 and 31 December 2018, respectively.

The loan agreements are summarized as follows:

#### INTERNATIONAL FINANCE CORPORATION ("IFC")

The IFC provided a loan amounting to Euro 16.8 million in accordance with the Loan Agreement dated 20 November 2008. The loan bears interest of Euribor + a Margin. Interest payment dates are 15 March and 15 September of each year. The loan is repayable in 12 equal annual instalments on 15 March in each year commencing on the date falling five (5) years after the first disbursement of the loan and after the agreed conditions for repayment have been fulfilled. The further relations between the Company and the lender are subject to the respective Facility Agreements.

#### ALVACIM LTD (PARENT)

The parent company provided a loan amounting to Euro 50.4 million in accordance with the Loan Agreement dated 20 November 2008. The loan bears interest of Euribor + a Margin. Interest payment dates are 15 March and 15 September of each year. The loan is repayable in 12 equal annual instalments on 15 March in each year commencing on the date falling five (5) years after the first disbursement of the loan and after the agreed conditions for repayment have been fulfilled. The further relations between the Company and the lender are subject to the respective Facility Agreements.

Following the acquisition of the EBRD's Share in the company, effective on 20th of January 2015, Alvacim ltd novated the shareholder loan provided by EBRD under the same terms and conditions.

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 29. RELATED PARTY TRANSACTIONS (CONTINUED)

Effective on 17th of December 2019 based on the Novation Agreement agreed between the parties Alvacim ltd novated the loan of the Company with IFC in the amount of Euro 18,539 thousand. All terms and conditions of the Loan remain the same as per the previous contracts.

During 2019 the company has repaid principal in the amount of Euro 1,494 thousand or the equivalent of ALL 183,831 thousand (2018 the company repaid principal in the amount of Euro 1,180 thousand or the equivalent of ALL 145,601 thousand).

According to the Loan Facility Agreement on 15th of March 2019 and 15th September 2019, the Company paid the accrued interest on Long term loans from ALVACIM, and IFC amounting to Euro 2,011 thousand or the equivalent of ALL 307,506 thousand. (2018: 15 March 2018 and 15 September 2018, the Company deferred the accrued interest on Long term loans from ALVACIM and IFC amounting to Euro 3,001 thousand or the equivalent of ALL 381,326 thousand).

#### Short-term Borrowings

31 December 2019	31 December 2018
30,168	33,783
1570	8,451
30,168	42,234
	30,168

#### Interest Expense

31 December 2019 31 December 2018	
31 December 2019	31 December 2016
310,941	330,017
59,901	76,107
370,842	406,124
	59,901

Except for short-term employee benefits to key management personnel amounting to ALL 45,563 thousand (2018: ALL 43,984 thousand), no other compensations to key management were given by the Company.

Nature of relationship with related parties

The Company has entered these transactions with the above related parties at mutually agreed terms.

Terms and conditions of transactions with related parties

The sales to and purchases from related parties are made at normal market prices. Outstanding balances at the year-end are unsecured, interest free and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables. For the year ended 31 December 2019, the Company has not made any allowance for doubtful debts relating to amounts owed by related parties (2018: Nil). This assessment is undertaken each financial year by examining the financial position of the related party and the market in which the related party operates.

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 30. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's principal financial instruments comprise bank loans and short-term loans, and cash and short-term deposits. The main purpose of these financial instruments is to raise finance for the Company's investment and operations. The Company has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations risk management is carried out under policies approved by the management committee.

The main risks arising from the Company's financial instruments are liquidity risk, foreign currency risk and credit risk. The management reviews and agrees policies for managing each of these risks which are summarized below.

#### a) Interest risk

The Company's exposure to the risk for changes in market interest rates relates primarily to the Company's long-term debt obligations with a floating interest rate. At 31 December 2019 (31 December 2018: Nil) no interest rate swaps were agreed, which makes 100% of the Company's borrowings to be at a variable rate of interest.

	31 December 2019	31 December 2018
Fixed rate interest		
Financial assets	-	-
Financial liabilities		
Variable rate interest	12,420,203	13,635,818
Financial assets	-	-
Financial liabilities	12,420,203	13,635,818

The Company's Income and operating cash flows are substantially independent of changes on market interest rates, nevertheless the effect that a change in interest rates on the company's Long-Term Debt might have on the Company results is shown as follows:

	31 Decembe	31 December 2019		per 2018
	Increase/Decrease in Basis/Point	Effect on Profit Before Tax	Increase/Decrease in Basis/Point	Effect on Profit Before Tax
EUR	20	22,365	20	23,024
ALL	100	8,492	100	6,522
EUR	(20)	(22,365)	(20)	(23,024)
ALL	(100)	(8,492)	(100)	(6,522)

#### b) Foreign exchange risk

The Company enters into transactions denominated in foreign currencies related to the sales of its products and purchase of fixed assets and purchases of trade goods from related parties. The Company does not use any financial instrument to hedge against these risks, since no such instruments are in common use in the Republic of Albania. Therefore, the Company is potentially exposed to market risk related to possible foreign currency fluctuations.

In thousands ALL	Monetary financial assets	Monetary financial liabilities	Net balance sheet position
Albanian Lek	206,681	(1,634,252)	(1,427,571)
Euro	940,476	(11,878,158)	(10,839,514)
USD	22,999	(4,765)	18,324
Total 2019	1,170,156	(13,517,175)	(12,347,019)

# NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

# 30. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

In thousands of ALL	Monetary financial assets	Monetary financial liabilities	Net balance sheet position
Albanian Lek	183,867	(2,679,662)	(2,495,795)
Euro	1,037,063	(12,088,786)	(11,051,723)
USD	150,324	(4,765)	145,559
Total 2018	1,371,254	(14,773,213)	(13,401,959)

The following significant exchange rates applied during the year:

	Average	rate	Reporting date	spot rate
	2019	2018	2019	2018
EUR/ALL	123.02	127.36	121.77	123,42

The company's main exposure is toward the Euro as such a change of +/- 5% in exchange rate of Euro to ALL at the reporting date would have increased/(decreased) equity and profit /(loss) by ALL 546,884 thousand (2018 – ALL 552,586 thousand).

#### c) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facilities. The table below summarizes the maturity profile of the Company's financial liabilities at 31 December 2019 and 2018, based on contractual undiscounted payments.

#### Year ended 31 December 2019

	On demand	Less than 3 months	3 to 12 months	1 to 5 years	More than 5 years	Total
Long-term borrowings	_	4	*	12,058,547		12,058,547
Short-term borrowings	-	70,867	457,293	( <u>-</u> )	-	528,160
Trade and other payables	-	758,007	240,797	50,606	47,562	1,096,972

#### Year ended 31 December 2018

	On demand	Less than 3 months	3 to 12 months	1 to 5 years	More than 5 years	Total
Long-term borrowings				12,388,960	183	12,388,960
Short-term borrowings	(*)	522,797	1,099,058	11 <del>-</del>	-	1,621,855
Trade and other payables	, <del></del> ,	906,976	230,418		-	1,137,394

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 30. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### d) Credit risk

The Company has no significant concentrations of credit risk. The Company has policies in place to ensure that sales of products are made to customers with an appropriate credit history. The Company has policies that limit the amount of credit exposure to any one customer. In addition, to reduce this risk the Company has required as collateral bank guaranties and deposits. Recognizable risks are accounted for by adequate provisions on receivables.

With respect to credit risk arising from the other financial assets of the Company, which comprise cash and cash equivalents and short-term borrowing receivables, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

	31 December 2019	31 December 2018
Trade and other receivables (Note 22, 23)	200,556	283,112
Cash and cash equivalents (Note 24)	769,028	710,832
Total	969,584	993,944

#### 31. FAIR VALUES

The fair values of current assets and current liabilities approximate their carrying value due to their short-term nature. The fair value of non-current interest-bearing loans and borrowings also approximate their carrying value due to variable interest rate on the loans.

Set out as a comparison by class of the carrying amounts and fair value of the Company's financial instruments that are carried in the financial statements.

	Carrying	amount	Fair Value		
Financial assets	31 December 2019	31 December 2018	31 December 2019	31 December 2018	
Cash and Banks	769,028	710,832	769,028	710,832	
Trade receivables	149,596	172,267	149,596	172,267	
Related Parties	200,572	377,308	200,572	377,308	
Other receivables	50,960	110,845	50,960	110,845	
Total	1,170,156	1,371,252	1,170,156	1,371,252	

	Carrying	amount	Fair Value		
Financial Liabilities	31 December 2019	31 December 2018	31 December 2019	31 December 2018	
Trade accounts payable	598,384	698,727	598,384	698,727	
Related parties	207,925	230,418	207,925	230,418	
Bank loan/short-term					
loans	388,742	1,471,665	388,742	1,471,665	
Lease Liability	131,040	×	131,040	-	
Other payables	159,623	208,249	159,623	208,249	
Long-term debts	12,031,461	12,164,153	12,031,461	12,164,153	
Total	13,517,175	14,773,212	13,517,175	14,773,212	

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 31. FAIR VALUES (CONTINUED)

The fair value of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The following methods and assumptions were used to estimate the fair values:

- Cash and short-term deposits, trade receivables, trade payables, and other current liabilities approximate their carrying amounts due to the short-term maturities of these instruments.
- Long-term fixed-rate and variable-rate receivables / borrowings are evaluated by the Company based on parameters such as interest rates, specific country risk factors, and individual creditworthiness of the customer and the risk characteristics of the financed project. Based on this evaluation, allowances are taken to account for the expected losses of these receivables. As at 31 December 2019, the carrying amounts of such receivables / borrowings, net of allowances, are not materially different from their calculated fair values.

#### Fair Value Hierarchy

Management has estimated that the fair value of the Company financial assets and liabilities approximates it's carrying value and no valuation techniques are applied in order to determine the fair value of Company's financial instruments. Such estimates would fall under Level 3 hierarchy since there are no significant observable inputs involved.

#### 32. CAPITAL MANAGEMENT

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares, following shareholders' approval. No changes were made in the objectives, policies or processes during the year ended 31 December 2018 and the current year 2019.

The Company monitors its economic performance using profit before interest, taxes, depreciation, amortization and impairment (EBITDA). EBITDA for the years ending 31 December 2019 and 2018 is as follows:

31 December 2019	31 December 2018
893,693	377,883
927,359	866,187
1,821,052	1,244,070
	893,693 927,359

The Company is not subject to any externally imposed capital requirements. The structure and management of debt capital is determined at TITAN Group level.

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 33. COMMITMENTS AND CONTINGENCIES

#### A) COMMITMENTS

	31 December 2019	31 December 2018
No later than 1 year	or becomber zoro	57,203
Later than 1 but no later than 5 years		87,468
More than 5 years	2	61,274
Total	•	205,945

Commitments relate to operational leases for vehicles, terminals and plots of lands used by the Company in course of its business.

#### B) Adjustments recognized on adoption of IFRS 16

On adoption of IFRS 16, the Company recognized lease liabilities in relation to leases which had previously been classified as 'operating leases' under the principles of IAS 17 Leases. These liabilities were measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate as of 1 January 2019. The weighted average lessee's incremental borrowing rate applied to the lease liabilities on 1 January 2019 was 3.75%.

	2019
Operating lease commitments disclosed on 31.12.2018	205,945
A: Discounted using the lessee's incremental borrowing rate (IBR) on	153,520
1.1.2019 B: (Less): short-term leases recognized on 1.1.2019 as expenses on a	(5,093)
straight-line basis	
C: Add/(less): Other adjustments	(4,313)
Lease liability recognized on 1.1.2019 (A-B-C)	144,114
Of which are:	
Current lease liabilities	27,074
Non-current lease liabilities	117,040

The associated right-of-use assets for property leases were measured on a retrospective basis as if the new rules had always been applied. Other right-of use assets were measured at the amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognized in the balance sheet as at 31 December 2018. There were no onerous lease contracts that would have required an adjustment to the right-of-use assets at the date of initial recognition.

#### C) TAXATION

The Company's uncertain tax positions are reassessed by management at the end of each reporting period. Liabilities are recorded for income tax positions that are determined by management as more likely than not to result in additional taxes being levied if the positions were to be challenged by the tax authorities. The assessment is based on the interpretation of tax laws that have been enacted or substantively enacted by the end of the reporting period, and any known court or other rulings on such issues. Liabilities for penalties, interest and taxes other than on income are recognized based on management's best estimate of the expenditure required to settle the obligations at the end of the reporting period.

#### NOTES TO THE FINANCIAL STATEMENTS

(Amounts in ALL thousand unless otherwise stated)

#### 33. COMMITMENTS AND CONTINGENCIES (CONTINUED)

#### D) LITIGATIONS

The material litigation the company is involved are as follows:

As at 31 December 2019, the Company was involved in litigation proceedings as a defendant with a third-party raising claim in relation to the costs of an entry road utilized by the Company, constructed in 2010. The case was filed with the District Court of Kruja which ruled to partially accept the claim. The total amount of liabilities to be paid by the Company amounted to ALL 68,000 thousand. The company appealed the decision in front of the Tirana Appeal Court which during 2017 dismissed the Judgement of the Kruja District Court and ruled for a new trial in the Kruja District Court. Against this judgement the Company filed an appeal to Supreme Court. On the basis of both its own estimates and external legal advice, management is of the opinion that no material losses will be incurred in respect of this claim and accordingly no provision has been booked in these financial statements.

#### 34. EVENTS AFTER THE REPORTING PERIOD

The existence of novel coronavirus (Covid-19) was confirmed in 2020 and has spread across mainland China and beyond, causing disruptions to businesses and economic activity. The Company considers this out break to be a non-adjusting post-balance sheet event. As the situation is fluid and rapidly evolving, we do not consider it practicable to provide a quantitative estimate of the potential impact of this outbreak on the Company. The impact of this outbreak on the macroeconomic forecasts will be incorporated into the Company's IFRS9 estimates of expected credit loss provisions in 2020.

There are no other significant events after the reporting date that would require adjustments or additional disclosure in these financial statements.